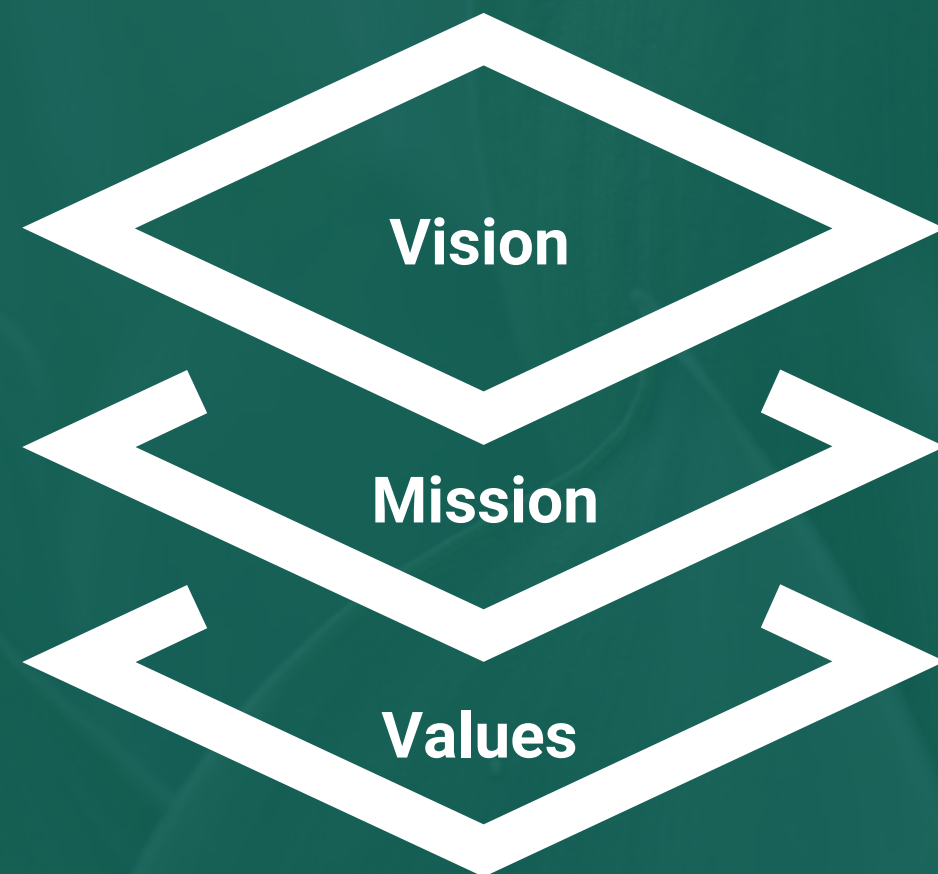


COMPANY PRESENTATION



Elevating your business



Vision

Through our collaborations to succeed for the whole of society and to help in its development. Through the efficient allocation of resources and the proper functioning of internal business systems as well as harmonization with modern standards we can build a better world.

Mission

To improve the functioning of our partners' financial systems and to contribute to their efficiency. By offering quality services provided by fully qualified staff we can meet challenges, seize opportunities, achieve goals and drive growth.

Values

The people of QBC have co-shaped its value framework. Values such as trust, ethical behavior and respect for people are a point of reference for each of us. A team that operates with shared values and is constantly evolving. Our value system is not just about the people at QBC, as we share common values with all the people we work with.

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SERVICES

ADVISORY



ACCOUNTING



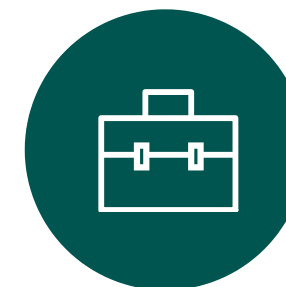
TAX



INTERNAL AUDIT



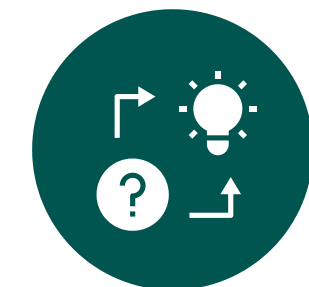
HUMAN RESOURCES



FUNDING



ISO CERTIFICATIONS



SPECIALIZED SOLUTIONS

ADVISORY

“

At QBC, fully understanding the challenges of the modern environment for businesses, we provide a wide variety of advisory and side-by-side services so that customers can respond in a timely and effective manner to the needs of the market.

”

The choice of the right Advisory firm is a particularly sensitive subject. A Business Consultant, by providing comprehensive advisory services can and should help you enhance your company's effectiveness and efficiency.

Our goal is to fully understand and satisfy your unique needs and desires, with purpose your company's prosperity and growth.

Our Business Consultants make the most of the needs, with a view to the development and well-being of your business. QBC meets your goals with personalized plans, advisory services, identifies your strengths and weaknesses, while at the same time proposes immediate solutions for the more efficient functioning of the business, both strategically and operationally.

- Management Consulting
- Business Performance Optimization
- Preparation of Business Plans and Feasibility Studies
- Consultation with choosing or improving an ERP system
- Mergers & acquisitions, conversions, and absorptions
- Design and implementation of the Costing (method of expense accounting)
- Trademark Registration
- Design and implementation of stock options & stock awards plans

ACCOUNTING

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QBC executives provide integrated and specialized accounting services aimed at covering all types of your requirements.

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Your company's sustainability and financial well-being are directly dependent on the proper function of the accounting department. At QBC, we understand your unique needs and desires, and based on them we design a custom-made accounting strategy with the sole purpose of your company's growth.

Our mission at QBC is to provide high-quality accounting services that bring measurable results and reflect the optimal management of your company.

Having the blessing to partner with corporations across multiple industries and sizes, we fully understand the particularities your company's industry may have and we help you with customized action plans to attain cost-efficient and profitable operations.

- Start-ups of all legal forms
- Bookkeeping (Commercial and Accounting Management)
- Monthly re-check of document entries
- Reorganization of existing accounting systems
- Adaptation of the accounting plan to the specific needs of each company
- Accounting supervision
- Monitoring accounting end-of-year closing tasks
- Audit and submission of aggregated statements (M.Y.F.)
- Support in the preparation of financial statements
- Support for the establishment of branches of foreign companies in Greece

TAX

“

Guided by the ever-changing tax framework and your unique needs, QBC's experienced tax consultants take care of your company's tax planning, ensuring maximum tax compliance and benefit for you.

”

Loyal compliance with the tax framework is a critical part of an organization's financial management, which directly affects its viability and profitability.

QBC's experienced tax consultants understand the tax framework and following the latest developments, they have the know-how to assist you in any tax issue by offering you personalized, quality tax services to meet your business needs.

QBC's tax services are aiming to ensure the avoidance of tax risks and the maximum possible tax benefit.

- Corporate Income Tax
- Family Business Tax
- Deal advisory – Mergers & Acquisitions Tax
- Transfer Pricing
- Stock Option Plans & Free Distribution of Shares
- Tax planning & Growth strategies
- Corporate Tax Compliance
- Corporate Tax Returns
- Legal support & advice on Tax Audit procedure

QBC partners with experienced Legal Counselors to provide integrated & specialized legal services customized to your company's needs. Contact us for any legal issue that may be of your concern.

INTERNAL AUDIT

“

Our internal audit services are designed to help you add supreme value to your organization through improved processes. Greater effectiveness, higher efficiency, increased financial reliability and integrity reduced risk and improved compliance are some of the benefits that stem from the implementation of an audit.

”

An internal audit can be beneficial in more than one way for your company. Aside from providing you with a true and fair third-party holistic perspective about your organization's governance, risk, control systems, financial performance, and compliance with regulations, the auditor also reveals opportunities for further improvement and enhanced efficiency.

Important is to mention that is not obligatory for a company to be public in order to gain the privileges of the internal audit. The need and desire for an internal audit arise from the privileges the management team will be benefited from the implementation of the process.

- Evaluation of the comprehensiveness, validity, and reliability of your company's accounting documents
- Evaluation of the management and functionality of your company's IT systems
- Evaluation of the tasks carried out by your company's employees
- Examination of the management effectiveness of corporate risk
- Providing and helping to implement "Best Practices" for greater effectiveness and efficiency
- Evaluation and recommendation for process improvement and cost-effectiveness
- Resolving weak points mentioned in the audit report
- Accounting and Regulatory Advice

HUMAN RESOURCE

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QBC offers both in-house and outsources human resource services designed to transfer advanced know-how and create added value to your organization.

”

The existence of human resources processes aimed at creating a positive work environment is a critical point affecting their productivity and commitment, which are inextricably linked to the overall performance of a company.

Knowing that the process of finding, training, and retaining employees can be a daunting task, with the integrated human resource services we can do all the work for you.

QBC provides Human Resources services in two (2) key areas: Human Resources Management (HRM) and Human Resources Development (HRD).

Having the know-how, experience and will, we are by your side to ensure the best use of your investment in human resources.

- Payroll services
- Consultation for greater attunement with Labor & Insurance legislation
- Consulting services for Human Resource Management (HRM)
- Attract & Select talented executives
- Posting job descriptions on your behalf
- Evaluation of sub
- Training & Coaching of your employees
- Help you design new, more effective procedures and processes
- Implementation of proposed actions

FUNDING

“

Having all the knowledge about the active and upcoming national and european funding programmes we assist you in the process of finding, submitting, and receiving the necessary funds for your company.

”

By providing the funding services, QBC's purpose is to help your company to find and receive the necessary capital so that you ensure a sustainable and profitable future.

Our consultancy firm employs consultants with multi-year experience and know-how in submitting funding proposals in national and european funding programmes.

Our Funding Consultants, for the fiscal year 2021, secured funds for 120 new customers.

- New Development Law (L.4887/2022)
- ΕΣΠΑ programmes
- Horizon program
- National funding programmes
- European funding programmes
- Finding the right funding program for your business
- Pre-evaluation
- Funding proposal submission
- Assistance in the optimum allocation of the new funds
- Guidance in receiving private equity

ISO CERTIFICATIONS

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Our Business Consultants provide high-quality services in the field of Systems Certification supporting companies of all sizes and from various industries to improve their management systems, enhance their productivity and efficiency and create an environment following international standards and responsibilities.

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The certification of a company according to international ISO standards is the most widespread way of documenting the quality of the operations it follows and the products or services it provides.

Our Consultants offer a high level of services in the field of Systems Certification and provide full support at all stages for the successful acquisition of ISO certifications. Specifically, they offer guidance for the following ISO certifications:

- Development of quality management systems according to the EN ISO 9000 series of standards
- Development of food and beverage safety assurance systems (HACCP) according to ISO 22000 and IFS standards
- Development of environmental management systems according to ISO 14001 and EMAS standards
- Development of occupational health and safety management systems according to the ISO 45001 standard
- Development of information security management systems according to the ISO 27001 standard
- Development of systems to comply with the General Data Protection Regulation (GDPR)
- Development of road safety management systems according to the ISO 39001 standard
- Development of Facilities and Equipment management systems according to the ISO 41001 standard

SPECIALIZED SOLUTIONS

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Each business entity has its own unique needs. By providing specialized solutions and care to each entrepreneur individually, we ensure the improvement of their results.

”

Having the pleasure of working with companies from a variety of industries, our executives have developed specially designed solutions in harmony with the specificities of each business sector.



Production & Manufacturing



Health Sector



Energy Sector



Startups & Scale-ups



Tourism Sector



IT Sector

AUDIT OPINION

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Audit Opinion is governed by the principles and rules of operation and professional ethics followed by the auditing profession, as adopted by the Board of Certified Auditors.

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The Company consists of certificied auditors, with many years of experience in audits of both private companies and entities of the wider Public sector.

The scope of work of Audit Opinion includes the provision of:

- Statutory company audit services
- Other auditing & consulting tasks

The Audit Opinion is:

- Approved by the Accounting Standardization and Controls Committee (ELTE), with Registry Number 043
- Member of the Board of Certified Auditors (A.C.C.A.), with Registry Number 175.

INDICATIVE CLIENTELE

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The combination of services offered by QBC enables your business to have an integrated package of services of excellent quality and lower cost, compared to the corresponding services from individual partners.

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 VIOMETALE [®] SINCE 1973	 Solmeyea	 SPACEPRK
 SKDRDAKIS IDIKY [®]	 PAN KAN	 carge
 SCiO	 quantum MARINEWORKS	 e-cleaning REFRESH YOUR LIFE

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QUALITY BUSINESS CONSULTANTS

Elevating your business

Phone: 216 900 7576 | Email: info@qbc.gr